

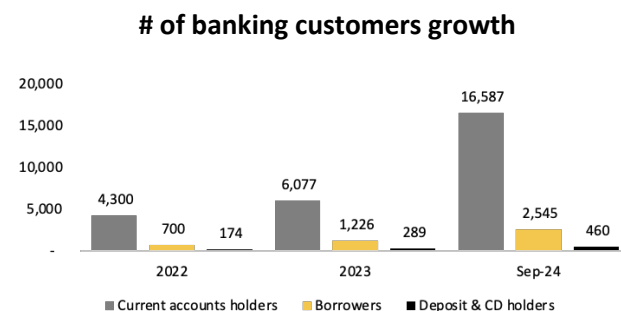
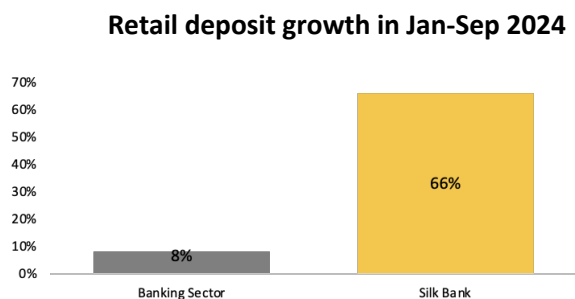
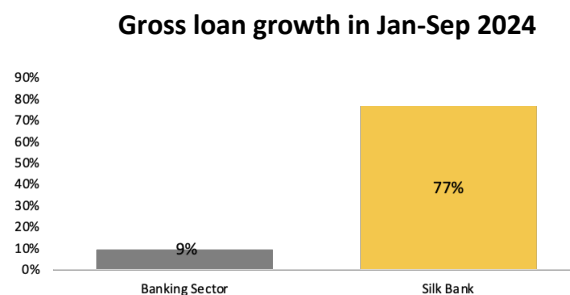
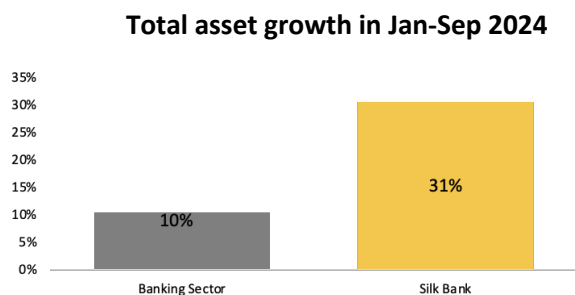
Silk Bank Reports Significant Growth in Q3 2024, Launches Innovative Products and Expands Digital Capabilities

<i>GEL, unless otherwise noted</i>	Q3 2024	Q2 2024	Q3 2023	Change q-o-q	Change, y-o-y
Gross loans	106,438,543	87,667,283	31,814,383	21.4%	234.6%
Total assets	215,398,634	203,328,846	150,061,189	5.9%	43.5%
Total deposits	150,881,483	140,113,860	88,548,652	7.7%	70.4%
Retail deposits	49,797,774	48,694,164	24,956,619	2.3%	99.5%
Total liabilities	157,511,773	144,464,567	97,391,471	9.0%	61.7%
Shareholders' Equity	57,886,860	58,864,279	52,669,718	-1.7%	9.9%

<i>GEL, unless otherwise noted</i>	Q3 2024	Q2 2024	Q3 2023	Change q-o-q	Change, y-o-y
Net interest income	1,638,686	1,354,520	909,716	21.0%	80.1%
Operating expenses	(5,626,888)	(4,754,087)	(2,971,629)	18.4%	89.4%
Profit/(loss) before tax	(4,344,653)	(2,439,949)	(1,894,382)	78.1%	129.3%
Net income/(loss)	(4,512,718)	(2,421,676)	(1,933,235)	86.3%	133.4%

Note: gross loans include factoring

Strong growth rates compared to the banking sector



About Silk Bank

Established in 1997 Silk Bank has embarked on a full digital transformation journey in 2023. The bank's mission is to create a holistic experience and simplify everyday life for people in a sustainable way.

For further information please visit www.silkbank.ge or contact:

Aleksi Khoroshvili
 Chief Executive Officer
 Email: a.khoroshvili@silkbank.ge
 Mobile: +995 591 154 422

Tamar Gunia
 Investor Relations Manager
 Email: t.gunia@silkbank.ge
 Mobile: +995 577 784 060

Silk Bank, as of the date hereof, has the following credit rating:

Scope Ratings	Credit rating	Outlook
	B-	Stable

JSC Silk Bank (the “Bank”) today announced its financial results for the third quarter of 2024, reporting significant growth across key financial metrics alongside the successful launch of new digital products aimed at enhancing customer experience.

In Q3 2024, Silk Bank recorded 80% year-on-year increase in net interest income, underscoring its improved financial performance and continued success in scaling its banking operations.

The Bank also reported exceptional balance sheet growth:

- Total assets increased by 44% year-on-year in Q3 2024.
- Gross loans surged by 207% year-on-year in Q3 2024.
- Retail deposits doubled, reflecting a 100% increase year-on-year in Q3 2024.
- The net loans-to-deposits ratio improved to 63.5% as of 30 September 2024, compared to 56.0% as of 31 December 2023.

In line with its strategic focus on digital transformation, Silk Bank introduced several groundbreaking initiatives during the quarter, including the BNPL card "MERE," which has proven highly popular since its launch. Since September, the Bank has received over 2,000 applications for the card, underscoring its widespread appeal.

As part of its commitment to financial inclusion, Silk Bank launched an alternative scoring model in October 2024 tailored to the self-employed segment, addressing a traditionally underserved market by providing more accessible credit solutions. Additionally, Silk Bank's digital platform offers the best FX rates for the most popular currency pairs on a daily basis, ensuring a competitive edge for its digital customers. The Bank also provides free transactional banking to the first 100,000 customers who opt for its Quantum package.

Aleksī Khoroshvili, CEO of Silk Bank, commented on the performance and ongoing digital innovation: "We are thrilled to report another quarter of growth in 2024. Our net interest income has seen a 51% increase year-on-year for 9M 2024, reflecting our successful strategy in scaling our lending operations. The launch of our new MERE card and the alternative scoring model for self-employed customers are part of our continued commitment to providing innovative, customer-centric solutions. As we enhance our digital capabilities, we are confident these initiatives will add long-term value for our customers and position Silk Bank as a leader in digital banking in Georgia."

Looking ahead, Silk Bank remains focused on accelerating its strategic initiatives and enhancing its product offerings to drive sustainable growth and deliver superior value to its customers and shareholders.

Q3 2024 INCOME STATEMENT

<i>GE₾, unless otherwise noted</i>	Q3 2024	Q2 2024	Q1 2024	FY 2023	Q3 2023	Change, q-o-q	Change, y-o-y
Interest Income	4,916,051	4,235,792	3,976,723	9,604,910	3,088,663	16%	59%
Interest Expense	(3,277,365)	(2,881,271)	(2,528,970)	(5,474,564)	(2,178,947)	14%	50%
Net Interest Income	1,638,686	1,354,520	1,447,754	4,130,346	909,716	21%	80%
Foreign Currency Related Income/(Loss)	59,098	1,233,111	438,526	702,285	260,489	-95%	-77%
Net Other Non-Interest Income	64,523	27,321	47,110	71,188	22,327	136%	189%
Net Fee & Commission Income/(Loss)	8,593	8,907	(20,152)	16,802	62,772	-4%	-86%
Total Net Operating Income/(Loss)	1,770,901	2,623,860	1,913,239	4,920,622	1,255,304	-33%	41%
Personnel Cost	(2,868,457)	(2,664,132)	(2,344,837)	(6,622,236)	(1,783,689)	8%	61%
Operating expenses	(2,387,980)	(1,723,158)	(1,322,211)	(4,058,945)	(868,822)	39%	175%
Depreciation & Amortisation	(301,384)	(290,998)	(314,533)	(970,543)	(261,113)	4%	15%
Tax Expenses	(69,066)	(75,799)	(58,852)	(258,187)	(58,004)	-9%	19%
Total Recurring Operating Costs	(5,626,888)	(4,754,087)	(4,040,434)	(11,909,912)	(2,971,629)	18%	89%
Normalised Net Operating Income (Loss)	(3,855,987)	(2,130,227)	(2,127,195)	(6,989,289)	(1,716,325)	81%	125%
Non-Recurring (Costs)/Income	(1,146)	16,772	(178,774)	437,718	0	nmf	nmf
Profit (Pre-Bonus) Before Provisions	(3,857,133)	(2,113,455)	(2,305,969)	(6,551,571)	(1,716,325)	83%	125%
Loan Loss (Provisions)/Recovery	(501,282)	(302,845)	190,671	(504,629)	(175,684)	66%	185%
(Provision)/Recovery On Other Assets	13,762	(23,649)	48,133	(87,831)	(2,373)	nmf	nmf
Net Provision Expense / Recovery	(487,521)	(326,494)	238,804	(592,460)	(178,057)	49%	174%
Pre-Tax Profit/(Loss)	(4,344,653)	(2,439,949)	(2,067,165)	(7,144,031)	(1,894,382)	78%	129%
Accrued Or Paid Income Tax Benefit (Expense)	(168,065)	18,274	581,101	(148,905)	(38,853)	nmf	333%
Net Income/(Loss)	(4,512,718)	(2,421,676)	(1,486,064)	(7,292,936)	(1,933,235)	86%	133%

9M 2024 INCOME STATEMENT

<i>GEL, unless otherwise noted</i>	9M 2024	9M 2023	Change, y-o-y
Interest Income	13,128,566	6,048,884	117%
Interest Expense	(8,687,606)	(3,112,156)	179%
Net Interest Income	4,440,961	2,936,727	51%
Foreign Currency Related Income	1,730,735	449,175	285%
Net Other Non-Interest Income	138,955	73,167	90%
Net fee & commission income	(2,651)	133,690	nmf
Total Net Operating Income/(loss)	6,307,999	3,592,760	76%
Personnel Cost	(7,877,426)	(4,558,956)	73%
Operating expenses	(5,433,349)	(2,355,185)	131%
Depreciation & Amortisation	(906,915)	(691,074)	31%
Tax Expenses	(203,718)	(177,076)	15%
Total Recurring Operating Costs	(14,421,409)	(7,782,290)	85%
Normalised Net Operating Income (Loss)	(8,113,410)	(4,189,530)	94%
Non-Recurring (Costs)/Income	(163,148)	91,304	nmf
Profit (Pre-Bonus) Before Provisions	(8,276,558)	(4,098,226)	102%
Loan Loss Provisions	(613,456)	(178,476)	244%
Provision On Other Assets	38,246	(2,347)	nmf
Net Provision Expense / Recovery	(575,210)	(180,823)	218%
Pre-Tax Profit/(Loss)	(8,851,768)	(4,279,049)	107%
Accrued Or Paid Income Tax Benefit (Expense)	431,310	(38,853)	nmf
Net Income/(Loss)	(8,420,458)	(4,317,902)	95%

30 September 2024 BALANCE SHEET

<i>GEL, unless otherwise noted</i>	Q3 2024	Q2 2024	Q1 2024	YE 2023	Q3 2023	Change, q-o-q	Change, y-o-y
Cash and Cash Equivalents	48,942,392	60,851,567	56,873,901	54,133,790	67,573,154	-20%	-28%
Gross Loans, of which	97,727,944	82,092,063	60,182,407	47,957,903	31,814,383	19%	207.2%
Retail	25,032,452	22,158,184	18,150,436	15,240,645	11,355,578	13%	120%
Business	72,695,492	59,933,879	42,031,971	32,717,258	20,458,805	21%	255%
Loan Loss Reserve	(1,944,400)	(1,729,124)	(1,383,177)	(1,533,542)	(1,201,545)	12%	62%
Net Loans	95,783,544	80,362,938	58,799,230	46,424,361	30,612,838	19%	213%
Net Factoring	8,693,918	5,559,191	10,923,685	8,815,909	-	56%	nmf
Net Property and Equipment	17,637,849	16,937,598	17,041,724	20,497,782	20,331,790	4%	-13%
Net Intangible Assets	1,471,439	1,387,774	1,230,938	1,120,485	1,084,649	6%	36%
Net Investment Securities	26,600,098	26,773,268	26,576,690	27,213,771	24,831,250	-1%	7%
Assets Held for Sale	3,405,446	3,405,446	3,415,584	3,651,626	3,351,212	0%	2%
Other Assets	12,863,947	8,051,063	5,475,302	5,233,120	2,276,296	60%	465%
Total Assets	215,398,634	203,328,846	180,337,053	167,090,844	150,061,189	6%	44%
Customer Deposits, of which	149,030,481	138,219,586	111,295,915	96,759,216	86,707,786	8%	72%
Retail	49,797,774	48,694,164	38,716,654	29,531,794	24,956,619	2%	100%
Business	99,232,707	89,525,422	72,579,261	67,227,422	61,751,167	11%	61%
Interbank Deposits	-	-	-	297,530	-	nmf	nmf
Other CDs	1,851,002	1,894,274	1,845,800	1,889,718	1,840,866	-2%	1%
Borrowed Funds	-	-	-	-	-	0%	0%
Subordinated Debt	1,839,125	-	3,432,022	2,878,545	3,201,097	nmf	-43%
Other Liabilities	4,791,165	4,350,707	5,942,062	6,051,095	5,641,722	10%	-15%
Total Liabilities	157,511,773	144,464,567	122,515,799	107,876,103	97,391,471	9%	62%
Shareholder's Equity	57,886,860	58,864,279	57,821,254	59,214,741	52,669,718	-2%	10%
Total Liabilities and Shareholders' Equity	215,398,634	203,328,846	180,337,053	167,090,844	150,061,189	6%	44%

SELECTED RATIOS

	Q3 2024	Q2 2024	Q1 2024	9M 2024	FY 2023	Q3 2023	9M 2023
Interest yield on average loans to customers	16.6%	14.5%	14.7%	13.7%	9.8%	13.3%	11.1%
Net interest margin	4.3%	3.6%	4.1%	3.9%	4.3%	4.2%	4.5%
Cost of funds	10.3%	9.5%	9.3%	9.1%	8.5%	14.7%	7.0%
Cost/income ratio, normalised	317.7%	181.2%	211.2%	228.6%	242.0%	236.7%	216.6%
Costs/average assets, normalised	11.8%	10.3%	9.3%	10.1%	9.3%	10.0%	8.7%
NPLs/gross loans	0.5%	0.3%	0.5%	0.5%	1.9%	3.6%	3.6%
Cost of risk	2.39%	1.68%	-1.19%	0.94%	1.32%	2.77%	0.94%
NPL coverage ratio	366%	608%	414%	366%	146%	104%	104%
Loan loss reserve/gross loans	1.8%	2.0%	1.9%	1.8%	2.7%	3.8%	3.8%
Net loans/total assets	44.5%	42.3%	38.7%	44.5%	33.1%	20.4%	20.4%
Net loans/total deposits	63.5%	61.3%	61.6%	63.5%	56.0%	34.6%	34.6%
Total regulatory capital ratio	30.51%	34.46%	44.40%	30.51%	46.31%	56.49%	56.49%

Ratio definitions

Gross interest yield equals interest income for the period divided by average interest-earning assets for the period

Interest yield on average gross customer loans equals interest income from loans to customers of the period divided by the average gross customer loans for the period

Cost of funds equals interest expense of the period divided by average interest-bearing liabilities for the same period; interest-bearing liabilities include customer deposits, borrowings, interbank deposits, other deposits and subordinated debt

Cost/Income equals total recurring operating costs of the period divided by total net operating income for the same period

NPLs include loans that are overdue by 90 days or more at the end of the respective period

Cost of risk equals net provision expense/recovery of the period divided by average gross loans to customers for the same period

Quarterly ratios are annualised